

# Stock loans in incomplete markets

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# Definitions

- ▶ A **stock loan** is a contract between a bank and a client.
- ▶ The client borrows an amount  $L$  at  $t_0$  and leaves one share with current market value  $V_0$  as collateral.
- ▶ At any time  $t$  before maturity  $T$  the client can redeem the stock by repaying the amount  $e^{\alpha(t-t_0)}L$ .
- ▶ The bank collects any dividends paid by the stock for the duration of the loan.
- ▶ The client pays a one off fee  $c$  for the loan at  $t_0$ .

## Risk-neutral valuation

- ▶ In Xia and Zhou (2007), the loan repayment is modeled as a perpetual American option with a time varying strike  $e^{\alpha(t-t_0)}L$ .
- ▶ Denoting the price of this option by  $C_t$ , the **fair values** for the loan parameters at time  $t_0$  are related by

$$c = L + C_{t_0} - V_{t_0}. \quad (1)$$

- ▶ They were then able to obtain explicit expressions for  $C_{t_0}$  using probabilistic methods in standard Black-Scholes framework.

## Market Incompleteness

- ▶ The risk-neutral paradigm implicitly assumes that the option can be replicated by trading in the underlying stock and the money market.
- ▶ This is plausible from the bank's point of view, but arguable for the client.
- ▶ If the client had unrestricted access to the money market, he would not have to post collateral in the form of a stock.
- ▶ If the client could freely trade the stock, he should simply sell it instead of taking the loan.
- ▶ Presumably the client faces selling restrictions, while at the same time being in need of available funds to attend to another financial operation.
- ▶ Moreover, the risk neutral price yields the fair price at which the option itself can be traded in the market without introducing arbitrage opportunities.
- ▶ But a stock loan typically cannot be sold or bought in a secondary market once it is initiated.

## Model set up

- ▶ We consider two correlated assets  $S$  and  $V$  with *discounted* prices given by

$$\begin{aligned}dS_t &= (\mu_1 - r)S_t dt + \sigma_1 S_t dW_t^1 \\dV_t &= (\mu_2 - r)V_t dt + \sigma_2 V_t (\rho dW_t^1 + \sqrt{1 - \rho^2} dW_t^2),\end{aligned}\quad (2)$$

- ▶ The client can hold  $H_t$  units of the asset  $S_t$  and investing the remaining of his wealth in a bank account  $B_t = e^{r(t-t_0)}$ .
- ▶ His discounted wealth then satisfies

$$dX_t^\pi = \pi_t(\mu_1 - r)dt + \pi_t \sigma_1 dW_t^1, \quad t_0 \leq t \leq T, \quad (3)$$

where  $\pi_t = H_t S_t$ .

- ▶ The client is a risk-averse economic agent with exponential utility function  $U(x) = -e^{-\gamma x}$ .

## Problem formulation

- ▶ At  $t_0$ , the client borrows an amount  $L$  from the bank leaving  $V_{t_0}$  as a collateral and pays a fee  $c$ .
- ▶ The bank collects the dividends at a rate  $\delta$  for the duration of the loan.
- ▶ The client can redeem the asset with value  $e^{r(t-t_0)} V_t$  at time  $t \leq T$  by paying an amount  $e^{\alpha(t-t_0)} L$ .
- ▶ At the maturity time  $T$ , the client needs to decide between repaying the loan or forfeiting the underlying asset indefinitely.
- ▶ We want to compute the **indifference value**  $p_{t_0}$  for the repayment option as well as the optimal repayment strategy.
- ▶ Based on that, we can calculate the **cost**  $C_{t_0}$  of this option for the bank.
- ▶ As before, the loan parameters are then related by

$$c = L + C_{t_0} - V_{t_0} \quad (4)$$

## Part I – Infinite maturity

- ▶ Let  $T = \infty$  and that  $\alpha = r$ .
- ▶ Having taken the loan at time  $t_0$ , we assume that the borrower needs to solve the following optimization problem:

$$G(x, v) = \sup_{(\tau, \pi) \in \mathcal{A}} \mathbb{E}_{x, v} \left[ - e^{\frac{(\mu_1 - r)^2}{2\sigma^2} \tau} e^{-\gamma(X_\tau^\pi + (V_\tau - L)^+)} \right].$$

- ▶ Here  $\mathcal{A}$  is a set of admissible pairs  $(\tau, \pi)$ , where  $\tau \in [0, \infty]$  is a stopping time and  $\pi$  is a portfolio process.
- ▶ Because of time-homogeneity, the borrower should decide to pay back the loan at the first time that  $V$  reaches a stationary threshold  $V^*$ , that is

$$\tau^* = \inf\{s \geq t_0 : V_s = V^*\}.$$

- ▶ We follow Hodges and Neuberger (1989) and define the indifference value for the option to pay back the loan as the amount  $p(v)$  satisfying

$$G(x, 0) = G(x - p(v), v). \quad (5)$$

## The Henderson (2007) solution

- ▶ Let  $\beta = 1 - \frac{2}{\sigma_2} \left( \frac{\mu_2 - r}{\sigma_2} - \rho \frac{\mu_1 - r}{\sigma_1} \right)$ . If  $\beta > 0$ , the threshold  $V^* > L$  is the unique solution to

$$V^* - L = \frac{1}{\gamma(1 - \rho^2)} \log \left[ 1 + \frac{\gamma(1 - \rho^2)V^*}{\beta} \right] \quad (6)$$

and

$$G(x, v) = \begin{cases} -e^{-\gamma x} \left[ 1 - (1 - e^{-\gamma(V^* - L)(1 - \rho^2)}) \left( \frac{v}{V^*} \right)^\beta \right]^{\frac{1}{1 - \rho^2}}, & v < V^* \\ -e^{\gamma x} e^{-\gamma(v - L)}, & v \geq V^*. \end{cases} \quad (7)$$

- ▶ In this case, the indifference value  $p(v)$  is given by

$$p(v) = \begin{cases} -\frac{1}{\gamma(1 - \rho^2)} \log \left[ (e^{-\gamma(V^* - L)(1 - \rho^2)} - 1) \left( \frac{v}{V^*} \right)^\beta + 1 \right], & v < V^* \\ (v - L), & v \geq V^*. \end{cases} \quad (8)$$

- ▶ Alternatively, if  $\beta \leq 0$ , then  $V^* = \infty$  and the option to repay the loan is never exercised.



## Cost for the bank

- ▶ Assume that  $S$  is the discounted price of the market portfolio.
- ▶ It follows from CAPM that

$$\frac{\bar{\mu}_2 - r}{\sigma_2} = \rho \frac{\mu_1 - r}{\sigma_1}, \quad (9)$$

where  $\bar{\mu}_2$  is the equilibrium rate of return on the asset  $V$ .

- ▶ The dividend rate paid by  $V$  is then  $\delta = \bar{\mu}_2 - \mu_2$  and

$$\beta = 1 - \frac{2}{\sigma_2} \left( \frac{\mu_2 - r}{\sigma_2} - \rho \frac{\mu_1 - r}{\sigma_1} \right) = 1 + \frac{2\delta}{\sigma_2^2} > 0. \quad (10)$$

### ▶ Proposition

*Assuming that the borrower exercises the repayment option optimally. Then the cost of this option for the bank is given by*

$$C(v) = \begin{cases} (V^* - L) \mathbb{E}^Q [\mathbf{1}_{\{\tau^* < \infty\}}] = (V^* - L) \left( \frac{v}{V^*} \right)^\beta, & v < V^* \\ v - L, & v \geq V^* \end{cases}$$

## Loan fee

- ▶ We can now use (1) and the previous proposition to determine the loan fee  $c$ .

### ▶ Proposition

*The loan fee:*

1. *decreases as the risk aversion  $\gamma$  increases;*
2. *decreases as the dividend rate  $\delta$  increases;*
3. *increases as  $\rho^2$  increases.*

*Moreover, its limiting values either as  $\rho^2 \rightarrow 1$  or  $\gamma \rightarrow 0$  coincide and are given by*

$$c = \begin{cases} L + (\tilde{V} - L) \left( \frac{V_{t_0}}{\tilde{V}} \right)^\beta - V_{t_0}, & \text{if } V_{t_0} < V^* \\ 0, & \text{if } V_{t_0} \geq V^*. \end{cases} \quad (11)$$

where  $\tilde{V} = \frac{\beta}{\beta-1}L = \left(1 + \frac{\sigma_2^2}{2\delta}\right)L$ .

## Numerical Examples

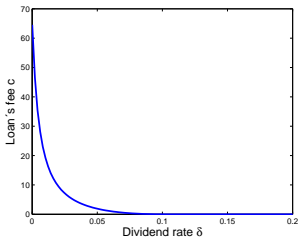
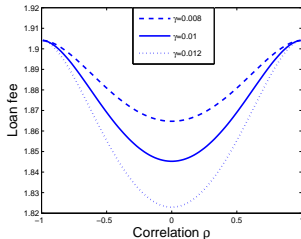
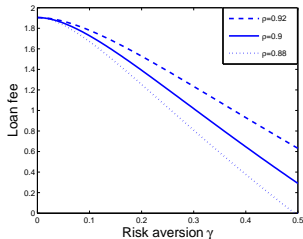
Table: Loan fee  $c$  as for different loan amounts  $L$  (infinite maturity)

$L$		50	60	70	80	90	100	110	120
Case 1	$c$	50	60	70	80	90	100	110	120
Case 2	$c$	31	40	48	57	66	75	84	93
	$V^*$	264	293	320	346	370	394	417	440
Case 3	$c$	0	0	0	0	2	7	15	23
	$a_0$	61	74	86	98	110	122	135	147
Case 4	$c$	0	0	0	0	2	7	15	23
	$V^*$	61	73	85	98	110	122	134	146

1. (complete)  $\sigma_2 = 0.15, \delta = 0, r = \alpha = 0.05, V_0 = 100$ .
2. (incomplete)  
 $\sigma_2 = 0.15, \delta = 0, r = \alpha = 0.05, V_0 = 100, \rho = 0.9, \gamma = 0.01$ .
3. (complete)  $\sigma_2 = 0.15, \delta = 0.05, r = \alpha = 0.05, V_0 = 100$ .
4. (incomplete)  $\sigma_2 = 0.15, \delta = 0.05, r = \alpha = 0.05, V_0 = 100, \rho = 0.9, \gamma = 0.01$ .

## Fee behavior

For the next figure,  $\sigma_2=0.15$ ,  $\delta=0.05$ ,  $r = \alpha = 0.05$ ,  $L=90$ ,  $V_0 = 100$ ,  $\rho = 0.9$  and  $\gamma = 0.01$ .



## Part II - Finite maturity

- ▶ Let  $T < \infty$  and define

$$M(t, x) = \sup_{\pi \in \mathcal{A}_{[t, T]}} \mathbb{E}[-e^{-\gamma X_T^\pi} | X_t^\pi = x] = -e^{-\gamma x} e^{-\frac{(\mu_1 - r)^2}{2\sigma^2}(T-t)},$$

- ▶ The borrower now needs to solve:

$$u(t_0, x, v) = \sup_{\tau} \sup_{\pi} \mathbb{E}_{x, v}[M(\tau, X_\tau^\pi + (V_\tau - e^{(\alpha-r)(\tau-t_0)}L)^+)].$$

- ▶ The indifference value for the repayment option is  $p$  satisfying

$$M(t_0, x) = u(t_0, x - p, v).$$

## The free boundary problem

- ▶ It follows from DP that  $u$  solves

$$\left\{ \begin{array}{l} \frac{\partial u}{\partial t} + \sup_{\pi} \mathcal{L}^{\pi} u \leq 0, \\ u(t, x, v) \geq \Lambda(t, x, v), \\ \left( \frac{\partial u}{\partial t} + \sup_{\pi} \mathcal{L}^{\pi} u \right) \cdot (u - \Lambda) = 0, \end{array} \right. \quad (12)$$

- ▶ Here  $\mathcal{L}^{\pi}$  is the infinitesimal generator of  $(X^{\pi}, V)$  and

$$\Lambda(t, x, v) = M(t, x + (v - e^{(\alpha-r)(t-t_0)}L)^+)$$

is the utility obtained from exercising the repayment option at time  $t$ .

- ▶ The boundary conditions are

$$\begin{aligned} u(T, x, v) &= -e^{-\gamma[x + (v - e^{(\alpha-r)(T-t_0)}L)^+]} \\ u(t, x, 0) &= -e^{-\gamma x} e^{-\frac{(\mu_1 - r)^2}{2\sigma^2}(T-t)}. \end{aligned} \quad (13)$$

## The Zariphopoulou transformation

- ▶ Use the factorization

$$u(t, x, v) = M(t, x)F(t, v)^{\frac{1}{1-\rho^2}}. \quad (14)$$

- ▶ The problem for  $F$  becomes

$$\begin{cases} \frac{\partial F}{\partial t} + \mathcal{L}^0 F \geq 0, \\ F(t, v) \leq \kappa(t, v), \\ \left( \frac{\partial F}{\partial t} + \mathcal{L}^0 F \right) \cdot (F - \kappa) = 0, \end{cases} \quad (15)$$

- ▶ Here

$$\mathcal{L}^0 = \left[ \mu_2 - r - \rho \frac{\mu_1 - r}{\sigma_1} \sigma_2 \right] v \frac{\partial}{\partial v} + \frac{\sigma_2^2 v^2}{2} \frac{\partial^2}{\partial v^2}$$

and

$$\kappa(t, v) = e^{-\gamma(1-\rho^2)(v - e^{(\alpha-r)(t-t_0)}L)^+}. \quad (16)$$

- ▶ The boundary conditions for Problem (15) are

$$F(T, v) = e^{-\gamma(1-\rho^2)(v - e^{(\alpha-r)(T-t_0)}L)^+} \quad F(t, 0) = 1.$$

## Optimal exercise

- ▶ Since problem (15) is independent of  $X$  and  $S$ , we define the borrower's optimal exercise boundary as the function

$$V^*(t) = \inf \{v \geq 0 : F(t, v) = \kappa(t, v)\} \quad (17)$$

and the optimal repayment time as

$$\tau^* = \inf \{t_0 \leq t \leq T : V_t = V^*(t)\}. \quad (18)$$

- ▶ It follows from the definition (13) and the factorization (14) that the indifference value for the repayment option is given by  $p = p(t_0, V_{t_0})$  where

$$p(t, v) = -\frac{1}{\gamma(1 - \rho^2)} \log F(t, v). \quad (19)$$



## Cost for the bank

- ▶ Once we find  $V^*(t)$ , we can calculate the cost for the bank as

$$\begin{aligned}C_{t_0} &= E_v^Q \left[ e^{-r(\tau-t_0)} \left( e^{r(\tau-t_0)} V^*(t) - e^{\alpha(\tau-t_0)} L \right)^+ \mathbf{1}_{\{\tau^* < \infty\}} \right] \\ &= E_v^Q \left[ e^{-\hat{r}(\tau-t_0)} \left( \hat{V}^*(t) - L \right)^+ \mathbf{1}_{\{\tau^* < \infty\}} \right]\end{aligned}$$

where  $\hat{r} = r - \alpha$  and  $\hat{V}^*(t) = e^{\hat{r}(\tau-t_0)} V^*(t)$ .

- ▶ Denoting  $\hat{V}_t = e^{(r-\alpha)(\tau-t_0)} V_t$ , we have

$$\tau^* = \inf \{t : V_t = V^*(t)\} = \inf \{t : \hat{V}_t = \hat{V}^*(t)\} \quad (20)$$

- ▶ Therefore  $C(t, v)$  satisfies the Black–Scholes PDE

$$\frac{\partial C}{\partial t} + (r - \alpha - \delta)v \frac{\partial C}{\partial v} + \frac{\sigma_2^2 v^2}{2} \frac{\partial^2 C}{\partial v^2} = (r - \alpha)C \quad (21)$$

with boundary conditions

$$\begin{aligned}C(t, 0) &= 0, & C(t, \hat{V}^*(t)) &= (\hat{V}^*(t) - L)^+, \\ C(T, v) &= (v - L)^+, & 0 \leq v &\leq \hat{V}^*(T)\end{aligned}$$

## Properties of the fee

- ▶ We now fix  $r$ ,  $\mu_1$ ,  $\sigma_1, \alpha$ , and  $L$  and vary  $\gamma$ ,  $\delta$ ,  $\rho$ , and  $\sigma_2$ .
- ▶ Observe that  $\mu_2$  is given by the CAPM condition as

$$\mu_2 = \rho \frac{\mu_1 - r}{\sigma_1} \sigma_2 + r - \delta. \quad (22)$$

- ▶ Using the same technique as Leung and Sircar (2009) we have:

### ▶ Proposition

*The loan fee  $c$ :*

1. *decreases as the risk aversion  $\gamma$  increases;*
2. *decreases as the dividend rate  $\delta$  increases;*
3. *increases as  $\rho^2$  increases;*

### ▶ Proposition

*If  $\alpha = r$ , the loan fee is an increasing function of the maturity  $T$ .*

## Numerical results

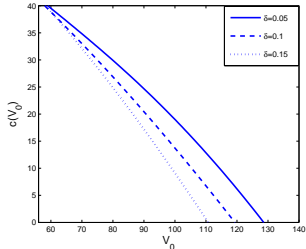
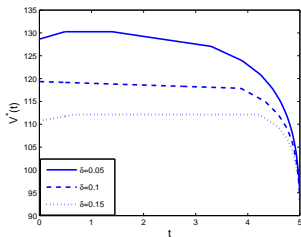
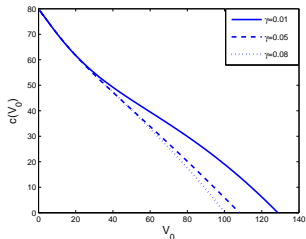
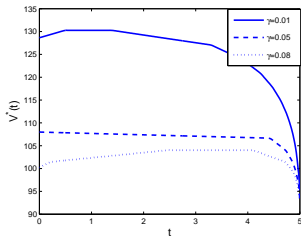
- ▶ We first we use finite differences with projected successive-over-relaxation (PSOR) to solve the linear free boundary problem (15).
- ▶ This yields a threshold function  $V^*(t)$ , which we then use to solve equation (21) subject to the boundary conditions (17), again by finite differences.
- ▶ For the next table we use  $\sigma_2 = 0.4, \rho = 0.4, \gamma = 0.01, \delta = 0.05, r = 0.05, \alpha = 0.07, V_{t_0} = 100$  and  $T = 5$  (in years).

Table: Loan fee  $c$  for different loan amounts  $L$  (finite maturity)

$L$	50	60	70	80	90	100	110	120
$c$	0	0	0	1	4	9	16	24

## Fee behavior

For the next figure we use  $T = 5$ ,  $L = 80$ ,  $\sigma_2 = 0.4$ ,  $r = 0.05$ ,  $\alpha = 0.07$ ,  $\delta = 0.05$ ,  $\rho = 0.4$  and  $V_0 = 100$ .



# Fee behavior (continued)

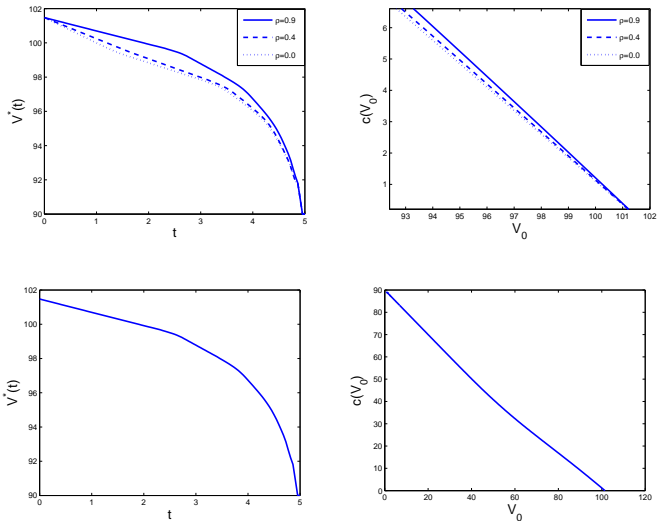


Figure: Dependence on model parameters for finite maturity

## Concluding remarks

- ▶ We have extended the analysis of Xia and Zhou (2007) for stock loans in incomplete markets.
- ▶ An explicit expression for the loan fee can still be found in the infinite-horizon case provided  $r = \alpha$ .
- ▶ In the finite-horizon case, the loan fee can be characterized in terms of a free-boundary problem and calculated numerically.
- ▶ In both cases, we analyzed how the loan fee depends on the underlying model parameters.
- ▶ We found that the complete-market, risk-neutral value of a stock loan is an upper bound for the fee to be charged by the bank.
- ▶ By following our model a bank can quantify the effects of the restrictions faced by the client and charge a smaller fee for the loan, presumably increasing its competitiveness.
- ▶ Thank you !