The Reflected BSDE approach to Real Options in Incomplete markets

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- This is due to familiarity with the option valuation paradigm in financial markets and its lessons.
- But most of the literature in Real Options is based on one or both of the following assumptions: (1) infinite time horizon and (2) a perfectly correlated spanning asset.
- Though some problems have long time horizons (30 years or more), most strategic decisions involve much shorter times.
- The vast majority of underlying projects are not perfectly correlated to any asset traded in financial markets.

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- Instead, one needs to rely on risk preferences.
- The most widespread way to do this in the strategic decision making literature is to introduce a risk adjusted discount factor, which replaces the risk-free rate, and use dynamic programming.
- This approach lacks the intuitive understanding of opportunities as options.

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- A different utility-based framework (not using indifference pricing), was treated in Hugonnier and Morellec (2004), using the effect of shareholders control on the wealth of a risk averse manager.
- For finite time horizons, a different version of the problem was solved Porchet, Touzi and Warin (2008) using the reflected BSDEs approach introduced in complete markets by Hamadène and Jeanblanc (2007).

A gentle introduction to BSDEs in Finance

► Given a terminal random variable ξ ∈ 𝓕_T and a generator function f(t, y, z), a solution of a backward SDE is a pair of adapted processes (Y, Z) satisfying

$$Y_t = \xi - \int_t^T f(s, Y_s, Z_s) ds - \int_t^T Z'_s dW_s, \qquad (1)$$

or equivalently

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$$Y_{\mathcal{T}} = \xi \tag{3}$$

Theorem (Pardoux/Peng 1990): If ξ is square-integrable and f is uniformly Lipschitz, then the BSDE has a unique square-integrable solution. First example: pricing and hedging in a complete market

Consider the market

$$dB_t = B_t r_r dt, \qquad (4)$$

$$dS_t^i = S_t^i \left[\mu_t dt + \sum_{j=1}^n \sigma_t^{ij} dW_t^j \right] \qquad (5)$$

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• Given a claim $\xi \geq 0$, we look for a portfolio (V, π) satisfying

$$dX_t = r_t X_t dt + \pi'_t \sigma (dW_t + \lambda_t dt)$$
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$$X_T = \xi \tag{7}$$

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▶ We see that this corresponds to a linear BSDE with

$$Y_t = X_t \tag{8}$$

$$Z_t = \sigma' \pi_t \tag{9}$$

$$f(t, Y_t, Z_t) = rY_t + \lambda'_t Z_t \tag{10}$$

For given (t, x), let $S_s^{t,x}$ be the solution of the forward SDE

$$S_s = x + \int_t^s \mu(u, S_u) du + \int_t^s \sigma(u, S_u) dWu, \quad t \le s \le T$$
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$$Y_{s} = \Phi(S_{T}^{t,x}) - \int_{s}^{T} f(u, S_{u}^{t,x}, Y_{u}, Z_{u}) du - \int_{s}^{T} Z_{u}' dW_{u}$$
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When the coefficients satisfy certain Lipschitz and growth conditions, it can be shown that the solution can be written as Y^{t,x}_s = u(s, S^{t,x}) and Z^{t,x}_s = σ'v(s, S^{t,x}_s) for deterministic Borel functions u(·, ·) and v(·, ·).

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- Under additional regularity conditions on f and Φ (such as uniform continuity in x), it can be shown that the function u(t,x) = Y_t^{t,x} is a viscosity solution of the PDE

$$u_t + \mathcal{L}u - f(t, x, u, \sigma' u_x) = 0, \qquad (13)$$

where \mathcal{L} is the generator of S_t .

Second example: utility maximization

• Now let $r_t = 0$ and consider the market

$$dS_t^i = S_t^i \left[\mu_t^i dt + \sum_{j=1}^n \sigma_t^{ij} dW_t^j \right], \quad i = 1, \dots, d \le n.$$
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where μ_t^i, σ_t^{ij} are predictable uniformly bounded, σ_t is uniformly elliptic and let λ_t be a solution of

$$\sigma_t \lambda_t = \mu_t. \tag{15}$$

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As before, the wealth in a self-financing portfolio satisfies

$$X_t^{\pi} = x + \int_0^t \pi'_s \sigma_s (dW_s + \lambda_s ds)$$
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We are then interested in the optimization problem

$$u(x) := \sup_{\pi \in \mathcal{A}} E\left[-e^{-\gamma(X_T^{\pi} + B)}\right]$$
(17)

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To construct such family we set

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• Here (Y^B, Z) is a solution of the BSDE

$$Y_t^B = B - \int_t^T f(s, Z_s) ds - \int_t^T Z_s' dW_s, \qquad (19)$$

for a function f to be determined.
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where
$$v(t, \pi, z) = -\gamma \pi' \sigma_t \lambda_t - \gamma f(t, z) + \frac{1}{2} \gamma^2 ||\pi' \sigma_t + z'||^2$$
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where $v(t, \pi, z) = -\gamma \pi' \sigma_t \lambda_t - \gamma f(t, z) + \frac{1}{2} \gamma^2 ||\pi' \sigma_t + z'||^2$. • We therefore seek for f such that $v(t, \pi_t, Z_t) \ge 0$ for all $\pi_t \in \mathcal{A}$ and $v(t, \pi_t^*, Z_t) = 0$ for some $\pi_t^* \in \mathcal{A}$.

- ► To determine f, we write R^π_t as the product of a local martingale and a decreasing process.
- Using the definitions of X^{π} and Y_t we find

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- Rearranging terms in v, we see that it suffices to take

$$f(t,z) = z\lambda_t - \frac{1}{2\gamma} \|\lambda_t\|^2$$
(20)

$$\pi_t^* \sigma_t = \frac{\lambda_t}{\gamma} - Z_t \tag{21}$$

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where $v(t, \pi, z) = -\gamma \pi' \sigma_t \lambda_t - \gamma f(t, z) + \frac{1}{2} \gamma^2 ||\pi' \sigma_t + z'||^2$.

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► This can be extended for the case of constrained portfolios.

Given a terminal condition ξ, a generator function f(t, y, z) and an obstacle C_t with C_T ≤ ξ, a solution of a reflected BSDE is a triple (Y_t, Z_t, A_t) satisfying

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$$Y_t = \xi - \int_t^T f(s, Y_s, Z_s) ds - \int_t^T Z'_s dW_s + (A_T - A_t),$$

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3. A_t is continuous, increasing, $A_0 = 0$, and $\int_0^t (Y_t - C_t) dA_t = 0$.

Proposition (El Karoui et al - 1997): Under further square-integrability conditions on (Y_t, Z_t, A_t) we have that

$$Y_t = \operatorname{ess\,sup}_{\tau} E\left[-\int_t^{\tau} f(s, Y_s, Z_s) ds + C_{\tau} \mathbb{1}_{\{\tau < T\}} + \xi \mathbb{1}_{\{\tau = T\}} |\mathcal{F}_t\right]$$

The obstacle problem for PDEs

 Consider again the solution S^{t,x} for the forward SDE (11) and let

$$\xi = \Phi(S_T^{t,x})$$

$$C_s = g(s, S_s^{t,x})$$

$$f(s, y, z) = f(s, S_s^{t,x}, y, z)$$

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Then, under certain continuity, integrability and growth conditions for Φ, g, f, it can be shown that the function u(t,x) = Y_t^{t,x} is a viscosity solution of the obstacle problem

$$\min[-u_t - \mathcal{L}u - f(t, x, u, \sigma'u_x), u(t, x) - h(t, x)] = 0$$
$$u(\mathcal{T}, x) = \Phi(x)$$

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• Let
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It is well-known that the price of an American put option on S_t is given by the Snell envelope

$$P_t = \operatorname{ess\,sup}_{\tau} E^Q[e^{-r(\tau-t)}(K-S_{\tau})^+|\mathcal{F}_t].$$

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We can see that this corresponds to a reflected BSDE with

$$Y_t = e^{-rt} P_t, \qquad f(t, y, z) = 0$$

 $\xi = e^{-rT} (K - S_T)^+, \quad C_t = e^{-rt} (K - S_t)^+$

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• Moreover, setting $u(t, S_t) = e^{-rt}P_t$, we have that

$$\max[u_t + \mathcal{L}u_t e^{-rt}(K - x)^+ - u(t, x)] = 0$$
$$u(T, x) = e^{-rT}(K - S_T)^+$$

Again let r_t = 0 and a two-factor model where discounted prices are given by

$$dS_t = \mu_1 S_t dt + \sigma_1 S_t dW_t^1$$

$$dV_t = \mu_2 V_t dt + \sigma_2 V_t (\rho dW_t^1 + \sqrt{1 - \rho^2} dW_t^2)$$

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In our previous notation this corresponds to

$$\sigma = \begin{pmatrix} \sigma_1 & 0\\ \sigma_2 \rho & \sigma_2 \sqrt{1 - \rho^2} \end{pmatrix}, \quad \lambda = \begin{pmatrix} \mu_1/\sigma_1 \\ \frac{1}{\sqrt{1 - \rho^2}} [\mu_2/\sigma_2 - \rho\mu_1/\sigma_1] \end{pmatrix}$$

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Here S_t represents the price of a traded asset, whereas V_t is the current value of a project.

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- Here S_t represents the price of a traded asset, whereas V_t is the current value of a project.
- We then model investment in the project as an American call option on V with strike price equals to the sunk cost, which is assumed to grow at rate r_t for simplicity.

Consider then an agent trying to solve the Merton problem

$$u^{0}(t,x) = \sup_{\pi} \mathbb{E}[-e^{-\gamma X_{T}^{\pi}}|X_{t}=x]$$

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• Here π_t is the amount invested in the stock at time t and

$$dX_t = \pi_t \frac{dS_t}{S_t} = \pi_t \sigma (dW_t^1 + \lambda_1 ds).$$

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We denote the solution to this Merton problem by

$$M(t,x) = -e^{-\gamma x}e^{-\frac{\mu^2}{2\sigma^2}(T-t)}$$

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Finally, consider the modified problem

$$u(t, x, v) = \sup_{\pi, \tau} \mathbb{E}[M(\tau, X_{\tau}^{\pi} + (V_{\tau} - I)^{+})|X_{t} = x, V_{t} = v].$$

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Finally, consider the modified problem

$$u(t, x, v) = \sup_{\pi, \tau} \mathbb{E}[M(\tau, X_{\tau}^{\pi} + (V_{\tau} - I)^{+})|X_{t} = x, V_{t} = v].$$

The indifference price for the option to invest in the project is the value p satisfying

$$u^0(x)=u(x-p,v)$$

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System of reflected BSDEs

From our previous example $u^0(x) = -e^{-\gamma(x+Y_0^1)}$ where

$$Y_{t}^{1} = -\int_{t}^{T} f^{1}(Z_{t}^{1}) dt - \int_{t}^{T} Z_{t}^{1} \cdot dW_{t}, \qquad (22)$$

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for $f^1(z_1, z_2) = z_1 \lambda_1 - \frac{\lambda_1^2}{2\gamma}$.

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 (22)

for
$$f^1(z_1,z_2)=z_1\lambda_1-rac{\lambda_1^2}{2\gamma}.$$

• Similarly, we will show that $u(x, v) = -e^{-\gamma(x+Y_0^2)}$ where

$$\begin{split} Y_t^2 &= (V_T - I)^+ - \int_t^T f^2(Z_t^2) dt - \int_t^T Z_t^2 \cdot dW_t + (A_T - A_t) \\ Y_t^2 &\geq (V_t - I)^+ + Y_t^1 \\ A_0 &= 0, \quad \int_0^T (Y_t^2 - (V_t - I)^+ - Y_t^1) dA_t = 0. \end{split}$$

for
$$f^2(z_1, z_2) = \frac{\gamma}{2} \left(\frac{\lambda_2}{\gamma} - z_2\right)^2 + z \cdot \lambda - \frac{\|\lambda\|^2}{2\gamma}.$$

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We obtain equalities by setting

$$\tau^* = \inf\{0 \le t \le T : Y_t^2 = (V_t - I)^+ + Y_t^1\}$$

$$\pi_t^* \sigma = \begin{cases} \lambda_1 / \gamma - Z_{1,t}^2 & 0 \le t \le \tau^* \\ \lambda_1 / \gamma - Z_{1,t}^1 & \tau < t \le T \end{cases}$$

The indifference price process

From the definition it is then clear that $p = Y_0^2 - Y_0^1$.

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- Moreover, we have that the process p_t := Y_t² Y_t¹ satisfies the reflected BSDE

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 $p_t \ge (V_t - I)^+, \quad A_0 = 0, \quad \int_0^T (p_t - (V_t - I)^+) dA_t = 0,$

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We can then characterize the indifference price as the initial value of the viscosity solution of an obstacle problem and calculate it numerically.

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Sensitivities of indifference price

Using comparison results for solutions of reflected BSDEs we can deduce the following properties for both the indifference price and the investment threshold.

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• If $|\rho_1| \le |\rho_2|$ then $p(\rho_1) \le p(\rho_2)$.
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- If $-\frac{\sigma_2^2}{2} \leq \delta_1 \leq \delta_2$ then $p(\delta_1) \geq p(\delta_2)$.
- *p* is an increasing function of σ₂ for δ > 0, but it is decreasing in σ₂ when δ < 0.</p>

Dependence with Correlation and Risk Aversion



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Dependence with Dividend Rate



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Dependence with Volatility



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Dependence with Time to Maturity



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Depreciation

Instead of the project value itself, we can model the output cash-flow rate

$$dP_t = \mu_2 P_t dt + \sigma_2 P_t (\rho dW_t^1 + \sqrt{1 - \rho^2} dW_t^2)$$

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ho dW_t^1 + \sqrt{1 -
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If the project has fixed lifetime T
 from moment of investment, then

$$V(P_t) = E\left[\int_0^{\bar{T}} e^{-\bar{\mu}_2 t} P_s ds\right] = \frac{P_t}{\delta} [1 - e^{-\delta \bar{T}}]$$

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If the project expires at an exponentially distributed time τ, then

$$V(P_t) = E\left[\int_0^{\tau} e^{-\bar{\mu}_2 t} P_s ds\right] = \frac{P_t}{\lambda + \delta}$$

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We now suppose that the active project can be abandoned for a fixed cost E and later restarted at a fixed cost I.

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- Notice that E can be somewhat negative if there is some scrap value to the project, as long as −I < E < 0.</p>
- How can we value the combine entry/exit options ?

Investment strategies and stopping times

An entry/exit strategy in this setting is a process

$$\xi_t = \sum_{n \ge 1} \mathbf{1}_{\{\tau_{2n-1} \le t < \tau_{2n}\}}$$

where $\tau_0 = 0$, τ_{2n-1} are investment times and τ_{2n} are abandonment time.

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For a given ξ , we consider the wealth process

$$\begin{aligned} dX_t^{\pi,\xi} &= \pi_t \sigma(dW_t^1 + \lambda_1 dt), \quad \tau_k \leq t < \tau_{k+1} \\ X_{\tau_{2n-1}}^{\pi,\xi} &= X_{\tau_{2n-1}}^{\pi,\xi} + V(P_{\tau_{2n-1}}) - I \\ X_{\tau_{2n}}^{\pi,\xi} &= X_{\tau_{2n}}^{\pi,\xi} - E \end{aligned}$$

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Utility valuation

We can then show that

$$u(t, x, P) = \sup_{\pi, \xi} E\left[-e^{-\gamma X^{\pi, \xi}} | X_t^{\pi, \xi} = x\right] = -e^{x+Y_0^2},$$

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 Here Y₀² is the solution of the following system of reflected BSDE

$$Y_{t}^{1} = \max(V_{T}, -E) - \int_{t}^{T} f^{1}(Z_{t}^{1})dt - \int_{t}^{T} Z_{t}^{1} \cdot dW_{t} + (A_{T}^{1} - A_{t}^{1})$$

$$Y_{t}^{2} = \max(V_{T} - I, 0) - \int_{t}^{T} f^{2}(Z_{t}^{2})dt - \int_{t}^{T} Z_{t}^{2} \cdot dW_{t} + (A_{T}^{2} - A_{t}^{2})$$

$$Y_{t}^{2} \ge Y_{t}^{1} + (V(P_{t}) - I)^{+}, \qquad Y_{t}^{1} \ge Y_{t}^{2} - E$$

$$A_{0}^{1} = 0, \qquad \int_{0}^{T} (Y_{t}^{1} - Y_{t}^{1} + E)dA_{t}^{1} = 0$$

$$A_{0}^{2} = 0, \qquad \int_{0}^{T} (Y_{t}^{2} - (V(P_{t}) - I)^{+} - Y_{t}^{1})dA_{t}^{2} = 0$$